



Dragonheart Vermont Membership Meeting

December 3, 2024

Giving Tuesday

March 2016



2025 Race Options - all tentative

Race	Lachine (June 14th)	Vancouver (June 20-22)	Champlain Regatta (TBD, June)	PanAms Crew Club Nationals (July 4-6)	LCDBF August (2-3)	Hartford (August 16)	Quebec Cup (Sept 13-14)	CCNC Sarasota October (Oct. 16-19th)
Sisters 1		X	X		X			
Sisters 2			X	X				
CCNC Teams			X			X	X	X
PanAm Teams	X		X	X				
Regional Team/s	X		X			X	X	
Travel Race		X						
New Paddlers (Catch 22)					X		X	

2025 Practice Schedule *(subject to change)*

	Monday	Tuesday	Wednesday	Thursday	Friday	Weekends
Same Gender	5:30 pm		5:30 pm			By Team
Mixed Gender	*5:30 pm	Senior D 9am		5:30 pm		By Team (Paddle Fitness)
HIT		6:20 am				
Youth Programs	YES midday Late May- Early June	Transition Program 1-2 pm				
Mini Camps	TBD					

Head Coach Notes

- Please Answer Polls/questionnaires. Be responsive to coaches
- Asking to commit to a direction
- Want to improve Flip Flopping, it affects many people.
- OST Session 2 starting first week in January.
- Open Gym

The background features a large, circular logo for the Dragon Boat Racing Association of Vermont. The logo is dark red with a black dragon in the center. The dragon is coiled, with its head at the bottom and its tail at the top. The words "DRAGON BOAT RACING" are written in a circular path around the dragon, and "ASSOCIATION OF VERMONT" is written in a circular path around the dragon. The word "breast" is visible at the bottom left, and "and" is visible at the bottom right.

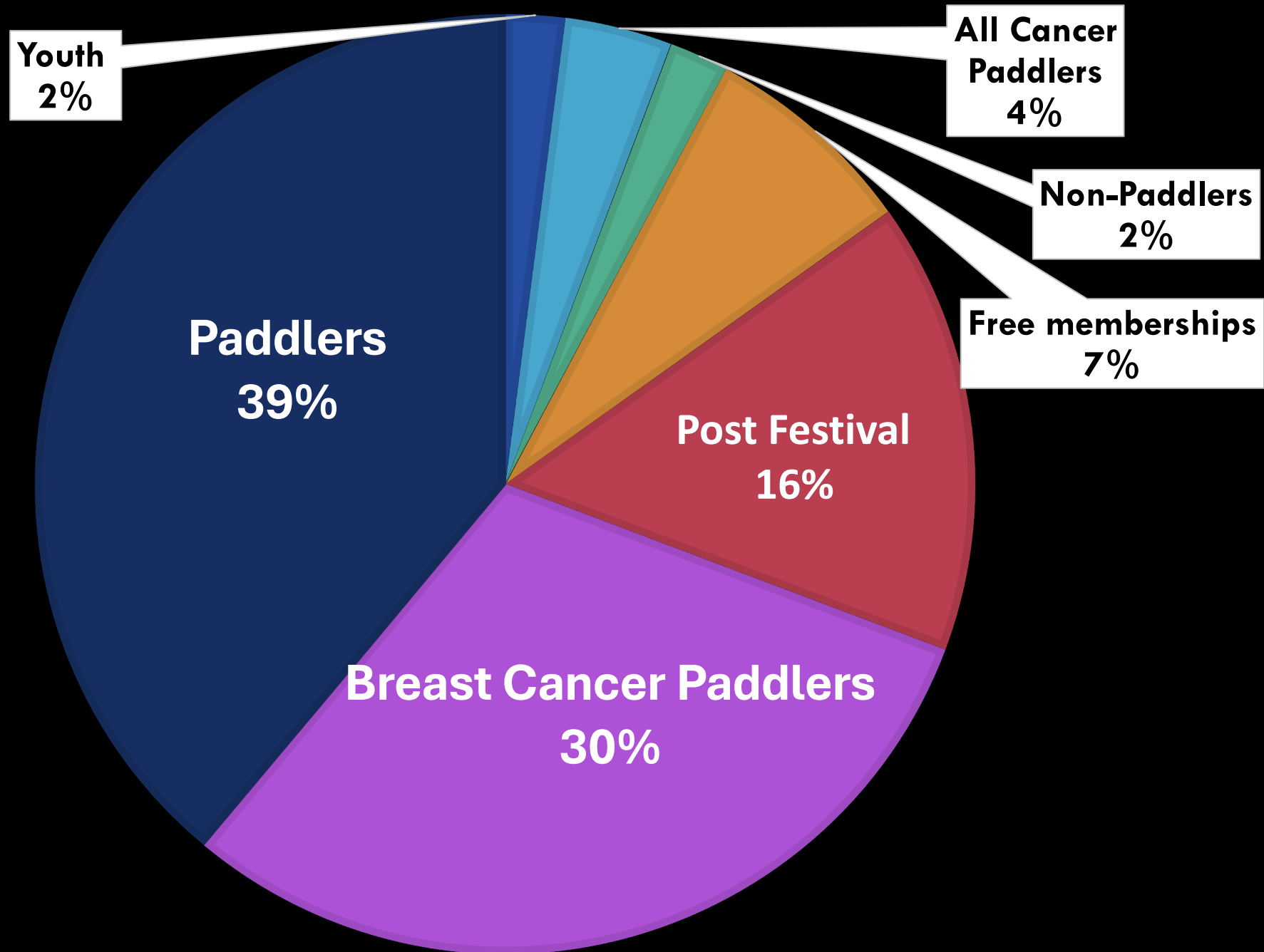
Welcome!

Agenda

- Board Updates
- DHVT Committee Updates
- 2025 Membership Dues & Fees
- 2025 Paddling Season (Race Plan, Paddling Schedule)
- 2025 Lake Champlain Dragon Boat Festival
- Save Your Shamrocks
- Community Events

Happy Holidays!

243 Members



Board Members and Terms

Executive Committee

- Cathy Buck*
 - Chair
- Ruth Thomas-Squire*
 - Vice Chair
- Karen Hunt
 - Treasurer
- Anna Symington*
 - Secretary
- Neal Hayes
 - Member at Large

Directors

- Shannon Cunniff
- Catherine Dinsmore*
- Miriam Boyle*
- Cathy Rachlin
- Karen Lemire
- Judy Kinner*
- Pam Blum*

Committee Updates

- Membership
 - DHVT Gives Back
 - Harmony
 - Mentors
 - Try paddling
 - DHVT Cares
- Marketing, Public Relations, Fundraising & Development
- Equipment & Coach Liaison
- Governance
- Executive Committee
- Finance
- Festival Advisory and Festival Planners Committee
- 20th Anniversary Committee

Harmony Form



Thank you from the Board Chair!

- Our Amazing DHVT Staff
- Our DHVT Board
- Finance Committee
- Our Board Committees and Festival Committee Leads
 - Main Street Landing Display- Pat and Nikki
 - Try Paddling Nights
 - Equipment Maintenance
 - Lair and Den Organizers
 - Social Media gurus
- Our tireless volunteers- that's all of you!
 - Event Volunteers
 - Sock sellers
 - Dragonheart Vermont Cares- Meal Trains
- We Paddle with Heart!

The background of the slide features a large, circular logo for DragonCon Vermont. The logo is rendered in a dark, semi-transparent style. It consists of an outer ring with the text "DRAGONCON" on the left and "VERMONT" on the right. Inside this ring is a circular emblem containing a stylized dragon. The dragon is depicted in a circular, coiled pose, with its head at the top and its tail at the bottom. The dragon's body is covered in scales, and it has a long, pointed tail. The text "Welcome, Kyle!" is centered over the dragon emblem in a white, sans-serif font.

Welcome, Kyle!

Opportunities for Improvement

1. Breast Cancer Survivor Programming
2. Volunteer burnout
3. Fiscal responsibility

How can I help?

- Data-informed decision making
- Continuous Improvement & efficiencies
- Outreach and networking
- Other sources of income
- Fresh perspective

How can you help?

- Introduction to businesses, groups or associations
- Employee giving programs, matching donations
- Sign up to volunteer
- Recurring donations
- Host a fundraiser
- Recruit Breast Cancer Survivors
- Share our social media posts
- Bring a flier to your doctor's appointment
- Fundraise on Social Media for your birthday

Please check out the ways you can help in the 2025 membership registration

Finance Committee

- Dragonheart Vermont status: non-profit corporation 501(c)(3)
- 2025 Membership fees
- Income statement – FY2023, FY2024, & FY2025
- Balance sheet – as of 10/31/2024

2025 Membership and Fees

Paddlers

- Full annual membership: \$300
- **NEW** First year BCS membership: \$100
- Post-festival membership: \$25
- Associate members: \$150
 - Not local, travel with team
- Youth: \$25
 - Ages 14-24

Non-Paddlers

- Non-paddlers: \$100

2025 Race fees TBD

DRAGONHEART VERMONT

Statement of Financial Position Comparison/Balance Sheet

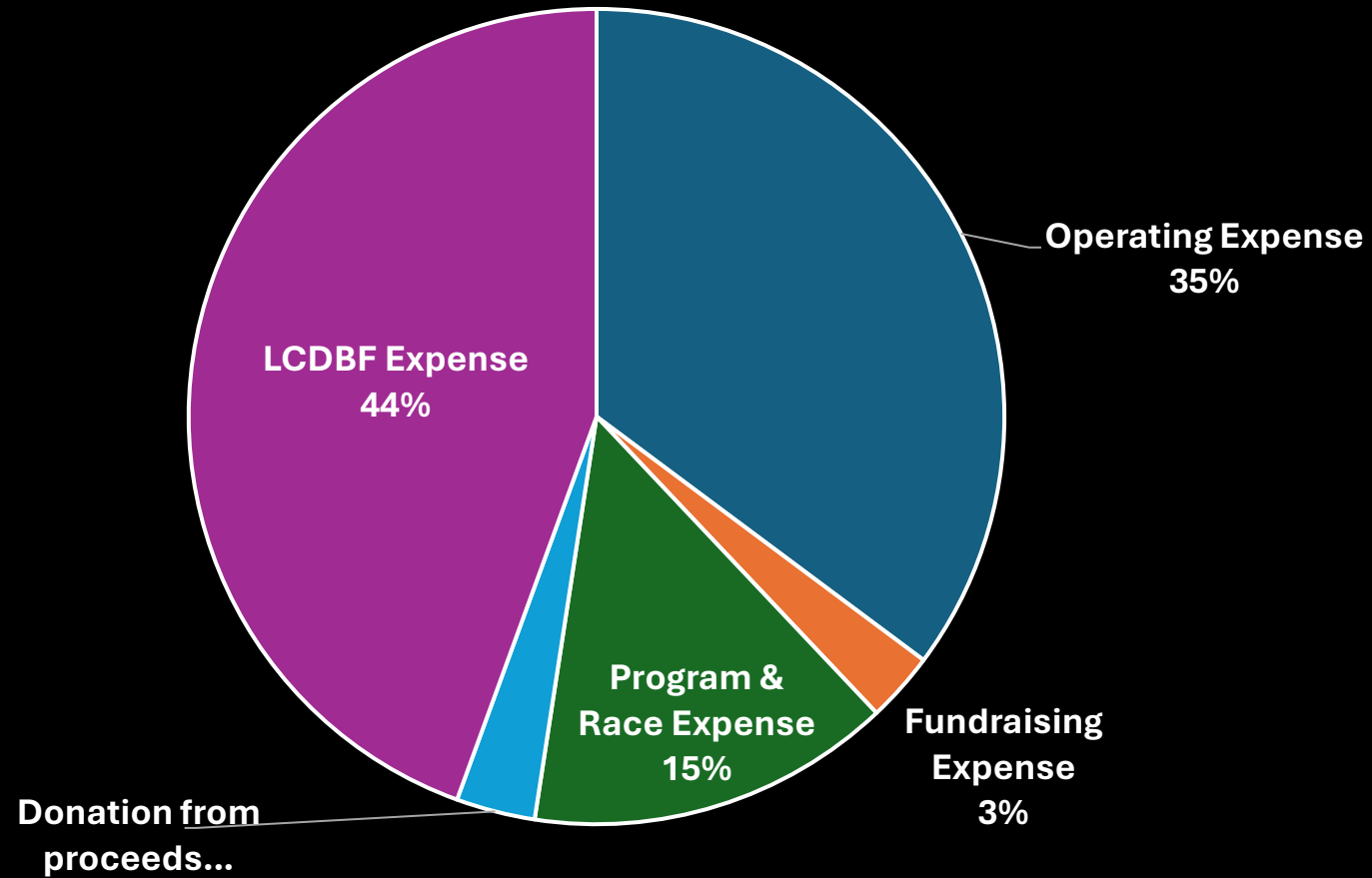
As of October 31, 2024

	TOTAL	
	AS OF OCT 31, 2024	AS OF OCT 31, 2023 (PY)
ASSETS		
Current Assets		
Bank Accounts	\$333,859	\$287,670
Accounts Receivable	\$6,250	\$2,275
Other Current Assets	\$5,705	\$10,219
Total Current Assets	\$345,814	\$300,163
Fixed Assets	\$11,317	\$13,222
Other Assets		
185000 Marketable Securities	552,601	470,275
Total Other Assets	\$552,601	\$470,275
TOTAL ASSETS	\$909,733	\$783,661
LIABILITIES AND EQUITY		
Liabilities	\$17,025	\$47,745
Equity		
300000 Opening Balance Equity	606	606
310200 Board Designated Funds	0	0
310201 Board Designated Travel Funds	72,634	169,102
310202 Board Designated Other Funds	100,739	46,073
Total 310200 Board Designated Funds	173,372	215,174
310999 Retained Earnings	666,223	512,397
Net Revenue	52,506	7,738
Total Equity	\$892,707	\$735,915
TOTAL LIABILITIES AND EQUITY	\$909,733	\$783,661

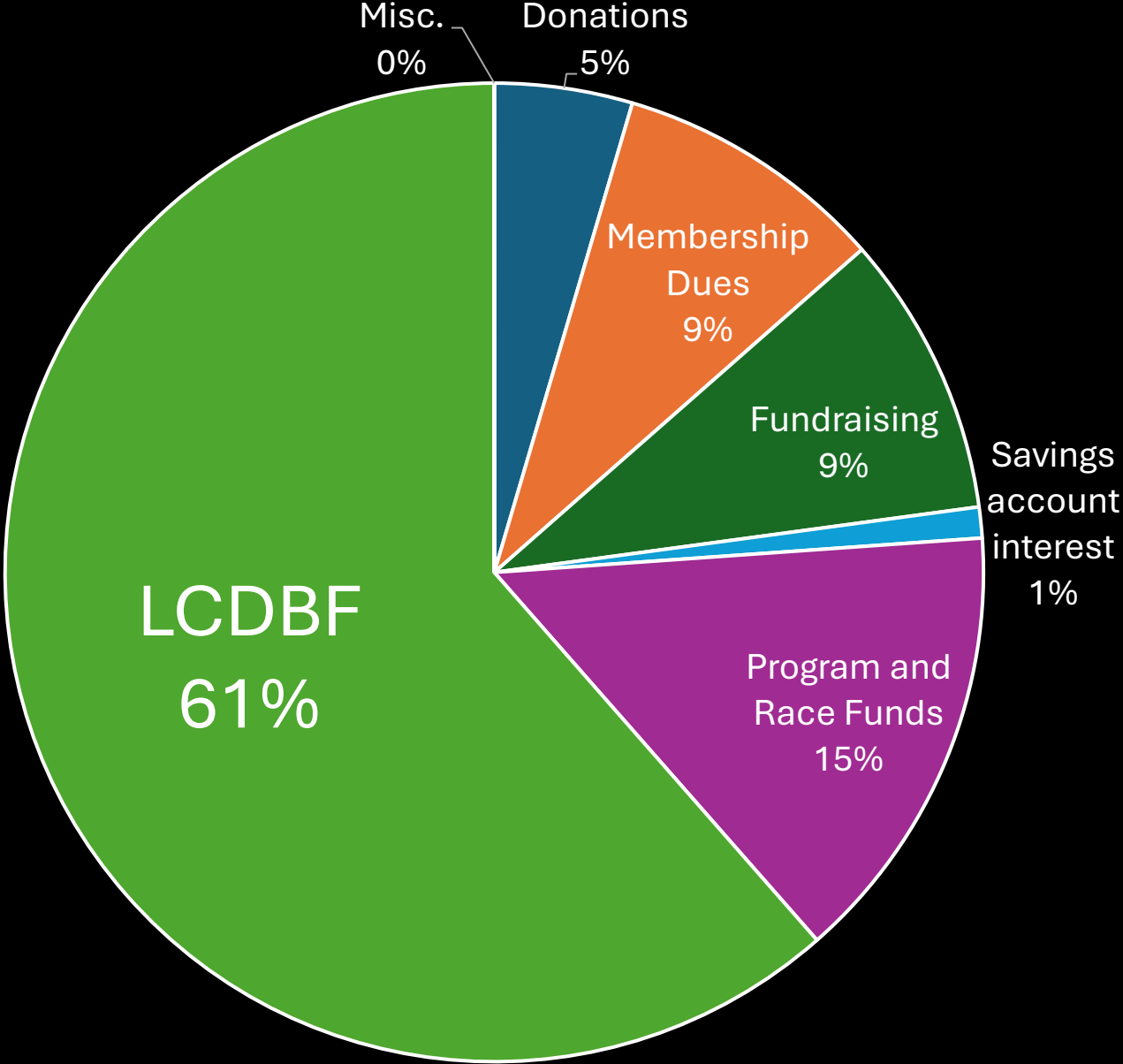
DRAGONHEART VERMONT
FY2023, FY2024, & FY2025 - Income Statement

	FY2023 Actual	FY2024 Projection	FY2024 Budget	FY2024 Favorable/ (Unfavorable)	FY2025 Budget
REVENUE					
Unrestricted Contributions	\$ 33,473	\$ 12,762	\$ 53,200	\$ (40,438)	\$ 23,000
Restricted Contributions	\$ 1,632	\$ 9,932		\$ 9,932	\$ -
Membership Dues	\$ 40,022	\$ 44,674	\$ 44,010	\$ 664	\$ 49,865
Grants	\$ 218	\$ -	\$ 10,000	\$ (10,000)	
Fundraising	\$ 37,708	\$ 46,447	\$ 15,000	\$ 31,447	\$ 21,500
Investment Dividend, Interest (Securities)	\$ 11,327	TBD			TBD
Interest-Savings, Short-term CD	\$ 3,301	\$ 5,073	\$ 5,650	\$ (577)	\$ 5,000
Program & Race Funds	\$ 59,394	\$ 72,956	\$ 68,590	\$ 4,366	\$ 5,600
LCDBF Festival	\$ 342,424	\$ 305,979	\$ 337,100	\$ (31,121)	\$ 295,675
Miscellaneous Income	\$ 83	\$ 28		\$ 28	\$ -
Total Revenue	\$ 529,582	\$ 497,852	\$ 533,550	\$ (35,698)	\$400,640
EXPENDITURES					
Operating Expense	\$ 182,297	\$ 168,720	\$ 229,783	\$ 61,561	\$ 223,044
Fundraising Expense	\$ 6,720	\$ 13,261	\$ 12,500	\$ (761)	\$ 10,000
Program & Race Expense	\$ 64,836	\$ 69,394	\$ 33,630	\$ (35,764)	\$ -
Donation from proceeds	\$ 38,238	\$ 15,000	\$ 30,000	\$ 15,000	\$ -
LCDBF Expense	\$ 223,509	\$ 213,073	\$ 257,321	\$ 38,248	\$ 200,267
Total Expenditures	\$ 477,362	\$ 464,447	\$ 533,234	\$ 63,285	\$433,311
Net Operating Surplus (Deficit)	\$ 52,219	\$ 33,405	\$ 316		\$ (32,671)
Adjusted: Net Operating Surplus (move Community Bank LCDBF donation to actual year)	\$ 22,219	\$ 28,405			
Other Revenue					
700100 Realized Gains and Losses	\$ 10,594				
701500 Unrealized Gains and Losses	\$ 65,426				

FY2024 Expenditures (Projected)



2024 Projected Income



Marketing Channels

Fans and Followers

- Email: 8,041 subscribers
- Facebook followers: 4,961
- Instagram: 920
- TikTok: 53
- Total: 13,975

Communications

- 56 Member emails, Newsletters, DHVT Cares
 - 78% open rate
- 12 Community Newsletters
 - 28% open rate

19th Annual Lake Champlain Dragon Boat Festival

Saturday and Sunday, July 19-20

- Practice Weekend

Saturday, August 2

- Cancer Survivor Try Paddling Day

- Sport and BCP
Division 500M Races

Sunday, August 3

- Festival and 200 M Races

All dates are unofficial until approved by the City of Burlington



Searching for a few good people.....

- **Entertainment** – would you like to take the lead to organize entertainment (music, taiko drummers, dancing dragon head, etc.)? No limit on what we can do as long as it is low cost!

Time = 10 hours over the course of June - Festival

- **Photography** – Looking for more volunteers and potentially a new leader.

Time = Festival Weekend and 10 hours post festival to organize and label all photos

- **Volunteer Manager** – consider taking the lead to organize and supervise all community volunteers – DHVT Team leads to help with training

Time = 15 hours in July, and all day of the festival

ALL Members should plan to volunteer!!!

- We need your help at all levels
- Sign up when the request goes out
- Say YES if asked
- Opportunities before festival, too
 - 1) Sponsorship – reaching out to businesses to support the festival as a cash sponsor
 - 2) Team Recruitment – reaching out to community orgs and businesses to register a team to paddle
 - 3) Putting up posters around town

REMEMBER

- 1) *EVERYONE WANTS TO PADDLE AT THE FESTIVAL, BUT WE NEED YOU MORE IN OTHER WAYS*
- 2) *DHVT RELIES ON THE FUNDRAISING SUCCESS OF THE FESTIVAL TO SUPPORT ITS ONGOING MISSION*

Festival Advisory Committee

- Neal Hayes
- Michelle Miller
- Lynn Bryan

Let Vicky know if you would like to join the team! Meetings are held remotely on Monday evenings from 6-7 PM, as needed.

- Vickyd@dragonheartvermont.org

THANK YOU!!!



50/50 Raffle Benefitting Dragonheart Vermont



UVM Versus St. Lawrence

**Saturday, January 4,
6:00 PM
Gutterson Arena**

**\$1 PER RAFFLE TICKET
\$2 FOR 3 TICKETS
\$5 FOR 10 TICKETS
\$10 FOR 25 TICKETS**



[UVM/Dragonheart Group Ticket Link](#)



**Scan the QR Code for
\$15.00 Game Tickets**

Save Your Shamrocks Hockey Tournament



- March 15, 2025
- Leddy Park
- Fundraising Goal
- How can you help
- Who can you contact:
 - Neal Hayes

Check the calendar for community fun!

December

- **12/14** – Pool Paddle in Montreal
 - Contact: Lynn Bryan
- **12/16** - Hope Lodge dinner service
 - Contact Judy Kinner
- **12/17** - Caroling at Elderwood Nursing Home
 - Contact: Judy Kinner, Nikki Hayes

January

- **1/4** - UVM Hockey V. St. Lawrence
 - 6:00 at Gutterson Fieldhouse
 - 50/50 Raffle
 - Contact: Neal Hayes

Let's celebrate teamwork, camaraderie, and the holiday season!